



PROFESSIONAL SERVICES

# **VOLUSIA ADVANTAGE**

# **Business Shines Brighter Here®**

Welcome to Volusia County, Florida, your destination for business success. Located on the East coast of Central Florida covering 1,200 square miles. Volusia County is comprised of 16 cities, with the east conveniently bordering the Atlantic Ocean and the west bordering the St. Johns River waterway. Strategically located at the crossroads of Interstates 95 and 4. Volusia County is easily accessible to major markets in the Southeast and is serviced by the Daytona Beach International Airport.

150 miles

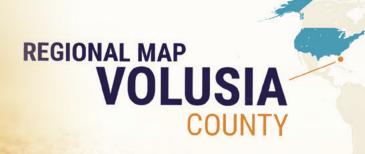
300 miles

JACKSONVILLE 90 miles

## Florida Fast Facts

- Over 97,000 companies within the legal, accounting, consulting, architectural, engineering and related services call Florida home
- Florida is the 3rd largest finance and insurance cluster in the U.S.
- Today Florida has the 2nd highest number of professional services, scientific, and technical service companies and the 3rd largest finance and insurance cluster in the U.S.
- Florida continues to grow at an impressive rate and now has over 20m residents
- Florida offers the 4th best tax environment in the U.S.





Metropolitan Statistical
Area Population (Millions)

# **State/Region Features**



Top Ranked Tax Climate in the US



Personal

Income Tax



Most Populated



**Best State for** State in the Nation Workforce Training



for Business - CEO Magazine





MAJOR MARKET LABOR AVAILABILITY



SUPPORTIVE EDUCATIONAL/WORKFORCE PARTNERS



VERY COMPETITIVE LABOR RATES



MAJOR ACCESS TO CAPITAL











#1 State for Higher Education - 2017 University Rankings Report #1 Most Improved MSA - 2016 Best Performing Cities Report Top 3 hottest real estate markets in the country - Coastal Living Magazine #3 Best City to live in - Town and County Magazine/Trulia

Top 25 Fastest Growing Community - US Census Bureau Top 10 Best places to live in the US - Town and Country Magazine/Trulia

# **VOLUSIA ADVANTAGE**

# PROFESSIONAL SERVICES



- 40,000+ local college and university students
- Crossroads to major cities and transportation hubs
- Growing local industry
- Strong transportation system
- Competitive wage rates
- Florida tax advantages



## **QUALITY OF LIFE**

Volusia County is packed with a surprising number of artistic riches. With nearly a dozen fine art galleries, numerous art, science, and history museums, and an array of theaters, this area has more than enough to quench your cultural desires.



# PROXIMITY TO MAJOR MARKETS FOR LABOR AND RESOURCES

Local businesses benefit from the connectivity with major metro areas with regard to labor and customers without the costs.



## **WAGES**

Among several areas in Florida, Volusia County businesses enjoy a very affordable average wage that is lower than Miami, Tallahassee, Tampa, Jacksonville, Orlando and Melbourne.



### **AIRPORT ACCESS**

Volusia County is connected to the world via multiple airports including 1 International Airport, 4 general aviation airports and 1 fly-in community.



### **TAXES**

Florida's tax environment continues to encourage growth as the state has the 4th lowest tax environment (#1 in the southeast), low business costs, and no personal income tax

## TOP VOLUSIA COUNTY PROFESSIONAL SERVICES COMPANIES



#### **DUVASAWKO**

Duvasawko is an Emergency Physician owned and operated coding, billing, accounts receivable practice management company. Headquartered in Ormond Beach, the company provides revenue cycle management to emergency medicine groups across the U.S.



#### **OLIVARI AND ASSOC.**

The firm offers a professional staff that strives to help clients maintain financial viability while taking a proactive approach to achieve their future goals. Providing a wide range of services from tax management, accounting, audits, financial planning and financial statements.



#### **VYSTAR CREDIT UNION**

VyStar Credit Union opened its first branch in Volusia County in 2016, with several subsequent branch openings planned throughout the county. They focus on serving the financial needs of their members by offering credit union services to the community.



#### COBB COLE

An experienced legal team offering strong quality legal representation to their clients since 1925.



#### **COLDWELL BANKER AI GROUP**

The CBC AI Group provides clients with professional guidance concerning investments, development and management on commercial real estate matters.



#### ZEV COHEN AND ASSOCIATION

Dedicated to the highest possible standards in their role as an interdisciplinary civil engineering firm. Founded in 1977, they specialize in developing plans and designs that fulfill their client's expectations of creativity, uniqueness and durability. The firm's professional staff consists of: engineers, planners, landscape architects and biologists who understand the relationships and importance of economic development.



#### **ROOT COMPANY**

Root Company was established in 1901 in Terre Haute, Indiana and moved its operations to Daytona Beach in 1954. Through its subsidiaries, Root Real Estate Corp. and Tri-Square Realty, Root Company manages a diverse portfolio of real estate properties throughout the Southeastern United States.



#### LASSITER TRANSPORTATION GROUP

LTG, Inc. is a fully-licensed planning and engineering firm specializing in traffic engineering, transportation planning, and roadway design work including studies, design, statistics, and planning.



#### SUNTRUST

As one of the nation's largest and strongest financial services companies with a long-standing presence in Florida, SunTrust offers a full suite of products and services designed to meet the needs of their consumer, business, corporate and institutional clients.

Company	Product
Page Insurance Agency	Insurance
Randstad	Employment Services
Regions Bank	Financial Services
SVN Alliance	Real Estate
TD Bank	Financial Services
Universal Engineering Sciences	Engineering
Wells Fargo Bank	Financial Services
Batten Madewell CPA	Accounting
CBC Benchmark	Real Estate
Nova Property Management	Real Estate
Reames Employee Benefits Solutions	Employment Services
Selby Realty	Real Estate
Fairwinds Credit Union	Financial Services
Giles Electric	Engineering

Company	Product	
James Moore Certified Public Accountants	Accounting	
Remax Signature	Real Estate	
Al Group	Insurance	
AVCON	Engineering	
Bank of America	Financial Services	
BB&T Bank	Financial Services	
Brent Millikan and Co	Accounting	
Daytona Employment/MacData	Employment Services	
Dredging and Marine Consultants	Engineering	
Snell Legal	Legal Services	
Centerstate Bank	Financial Services	
Home Bridge Financial Services	Financial Services	
Intracoastal Bank	Financial Services	
Michael Jiloty Services	Marketing	

# **COLLEGES & UNIVERSITIES**

# Over 45,000 College and University Students

2015-16 Enrollment Full-Time Faculty Year Established

EMBRY-RIDDLE AERONAUTICAL UNIVERSITY	5,850	425	1925
UNIVERSITY OF CENTRAL FLORIDA - DAYTONA BEACH	441	18	1986
DAYTONA STATE COLLEGE	27,492	302	1957
BETHUNE-COOKMAN UNIVERSITY	3,831	197	1904
STETSON UNIVERSITY	3,414	266	1883
KEISER UNIVERSITY	600	61	1995
PALMER COLLEGE OF CHIROPRACTIC	779	65	2005

### STETSON UNIVERSITY

Stetson University, ranked as one of America's Best Colleges by US News and World Report, is a private, nonprofit university with four colleges and schools located across Central Florida with the primary undergraduate campus located in DeLand, continually recognized as the quintessential college town.



### **EMBRY-RIDDLE AERONAUTICAL UNIVERSITY**





**TOTAL POPULATION** 528,719

46.7 YRS LABOR FORCE 2015 LABOR FORCE 20





## **TOP 5 TALENT**













Income	2017	2022
PER CAPITA INCOME	\$27,134	\$30,898
MEDIAN HOUSEHOLD INCOME	\$45,311	\$51,347
AVERAGE HOUSEHOLD INCOME	\$63,785	\$73,212
Home Value	2017	2022
Tollie value		
MEDIAN HOME VALUE	\$164,230	\$236,468

# Workforce

WHITE COLLAR	57.3%
SERVICE	22.2%
BLUE COLLAR	20.5%

# **DEMOGRAPHICS**



### TEAM VOLUSIA ECONOMIC DEVELOPMENT CORPORATION

Team Volusia Economic Development Corporation is a public/private economic development organization representing the 16 cities within Volusia County, FL. Our strategic location within the central Florida corridor and the greater Daytona region is adjacent to the metro Orlando, Jacksonville and Kennedy Space Center markets and is easily accessible via I-95 and I-4. Our community offers a competitive cost of living, seven colleges and universities to find talent, significant development opportunities and a strong local economy. Team Volusia EDC clients typically include high impact businesses both domestic and international, as well as the site selection consultants that commonly represent these companies.

Team Volusia's location assistance services are free and confidential.

### **SERVICES**

- SITE SELECTION ASSISTANCE
- PROJECT ASSISTANCE
- MARKET RESEARCH
- LOCAL BUYER AND SUPPLIER INFORMATION
- LOCAL RESOURCE INTRODUCTIONS
- GOVERNMENT RELATIONS ASSISTANCE

### **GET IN CONTACT**

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