#### **Contact Information: Quint Studer**



Quint@QuintStuder.com



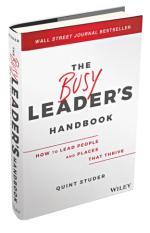
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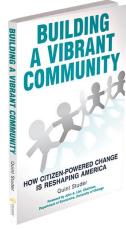




www.QuintStuder.com











#### What I hope you leave with:

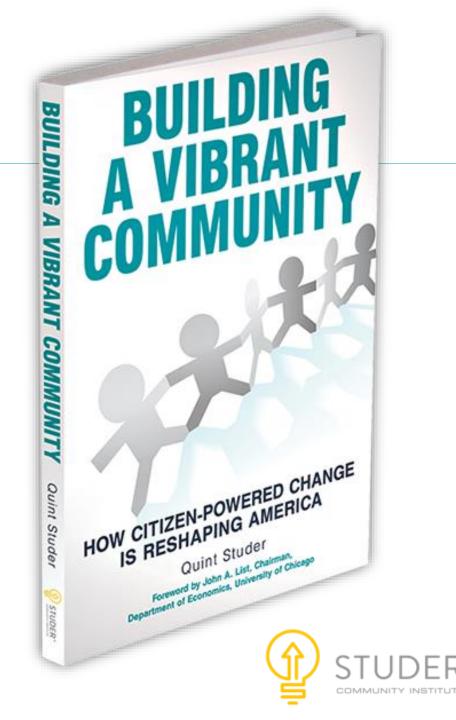
- Impact of retaining talent in your community
- Public/Private Partnerships beyond the norm
- The key steps in building a vibrant community
- The 4 gears, when turning well create a better quality of life for the community
- Change





# Why the Book?

To help communities create an environment that people want to be in, increase the tax base, and become more financially stable.





#### Pensacola

#### By the Numbers

- Quality of Life Survey has gone from 27% in 2008 to 64% in 2020 of people believing the City is moving in the right direction.
- 34% Increase in assessed property value in the last 5 years
- 67% Increase in downtown investment in the last 5 years



#### By the News

2019 Strongest Town Winner by Strong Towns



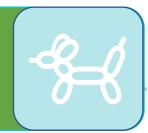
In 2019 named 15<sup>th</sup> most desirable city to live in the nation by U.S. News and World Report



17<sup>th</sup> best city to start a small business by Go.Verizon.com in 2019



In 2013 APA named
Palafox Street as one of
"10 Great Streets in America"



# At one time, locally owned organizations were the driving forces in building a community:



**Banks** 











# Jim Clifton Why do some cities thrive?

They retain those local companies that receive revenue from outside the area

They help grow and support start-ups

#### They have a Vibrant Downtown

\*Bonus – local college and/or university

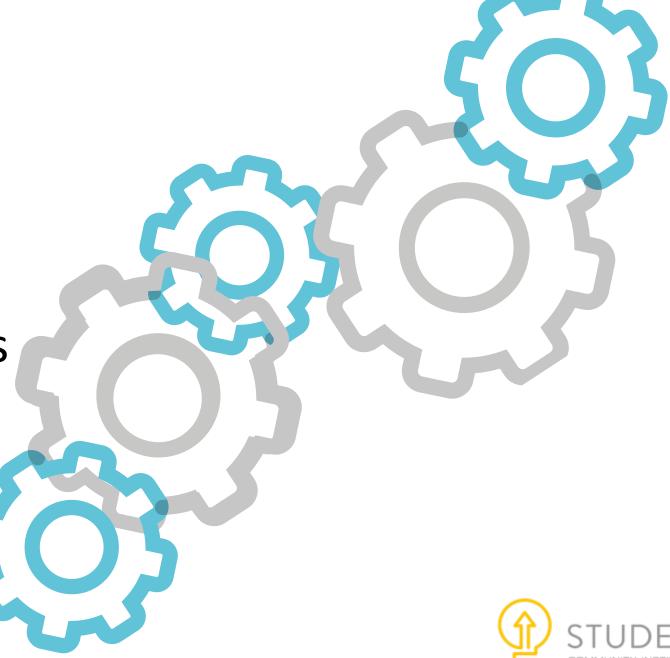


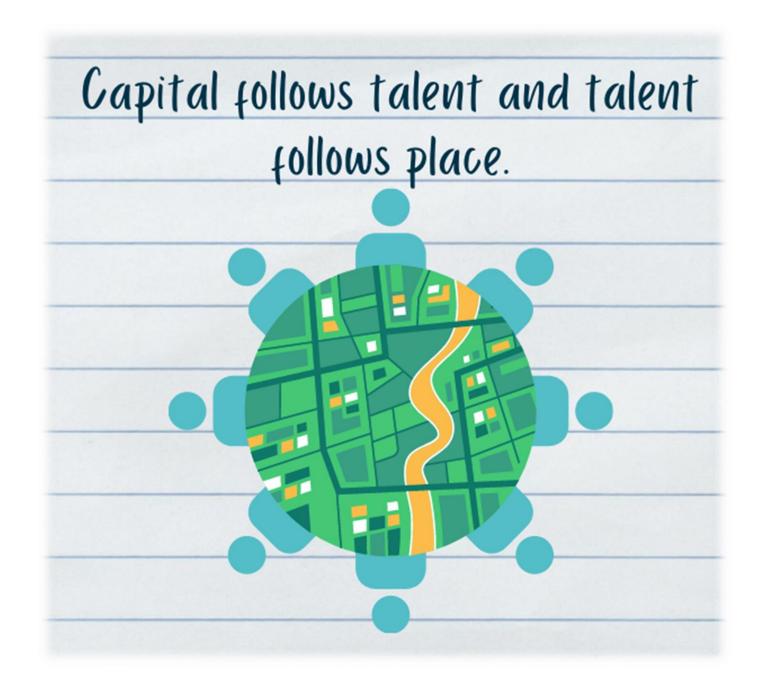


#### Change

- Burning Platform
- Critical Mass
- Small Wins
- Consent vs Consensus
- Turbulence











#### What does talent look for?

- Affordability
- Opportunity
- Vibrancy
- As family situation changes, education becomes important.





#### **Burning Platform**





Do what you can, with what you have, where you are.

-THEODORE ROOSEVELT

#### **Downtown**

#### **Programming**

 What does you community do to program your downtown?

#### **Placemaking**

- How can we reimagine our town by maximizing what we have?
  - Rethinking your space.

#### **Small ball**

Progress not perfection















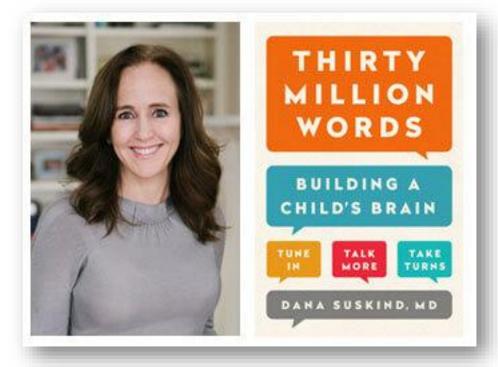


"Human capital – talent –
is a community's greatest
resource. One that is
measured by the
kindergarten readiness of
its children."

OF ECONOMICS, UNIVERSITY OF CHICAGO

#### **Brain Growth- Dr. Dana Suskind**

- 80 85% of a child's brain is developed in the first three years
- Talk your baby through the day to make neural connections
- Brain connections are made by words, songs, play and love
- Babies learn best from a real, live person
- Praise can help your child become resilient



3Ts: Tune In, Talk More and Take Turns





#### **Education for Parents**

- Education for parents prior to leaving the hospital
- Access to a video tutorial on an I-Pad
- Brain Bag

On a scale of 1-10, rate your knowledge of how parent talk influences early brain development before the tutorial, and then rate it after.



Overall, our parents say their knowledge started at: **7.6** and increases to a **9.7** 





#### The Basics

- Basics approach was designed and launched in Boston by the Achievement Gap Initiative at Harvard University/Dr. Ronald Ferguson.
- Families of babies, infants and toddlers (ages 0 3) sign up for free weekly text messages that suggest activities to build learning into everyday life.
- Each text message is tailored to the child's age.



WHY?
Because 80% of
brain growth happens
in the first three years!













# **Economic Development - Level 1**

- Skill Development
- Business Challenge
- EntreCon
- Accelerate Roundtable
- Online Training





### **Economic Development - Level 2**

- EntrepreneurialEco System
- Mentoring
- Asset Map



#### WHAT RESOURCES ARE AVAILABLE FOR MY BUSINESS? I WANT TO GROW MY BUSINESS I WANT TO ATTEND EVENTS NEED FUNDING INTERESTED IN I NEED DEVELOPMENT I NEED WORK SPACE TECH-BASED EVENTS CHECK THE SPRING **UPCOMING EVENTS** FIRST FLORIDA CAPITAL FINANCE CORPORATION NEED TO HIRE TALENT? CONSIDERING AN INCUBATOR OR IT GULF COAST ACCELORATOR? ITEN WIRED SUMMIT CODE FEST GULE BREEZE CHAMBER OF COMMERCE INTERESTED IN MILITARY & VETERANS RESOURCE CENTER AT UW STARTUP EVENTS? INTERESTED IN NETWORKING LOOKING FOR A JWF, PSC, GEORGE STONE) 1 MILLION CUPS CHILDREN'S BUSINESS FAIR CHAMBER OF COMMERCE **GULF COAST MINORITY** GREATER PENSACOLA ENTRECON CHAMBER OF COMMERCE DO YOU STARTUP WEEKEND PENSACOLA NEED TRAINING FLORIDA'S SMALL BUSINESS DEVELOPMENT PENSACOLA ENTREPRENEURIAL MENTORING' CENTER AT UWF INITIATIVE MEET-UP LOOKING FOR A SPECIALTY SPACE? SCI TRAINING AND **UWF CENTER FOR** ROUNDTABLE VETERANS FLORIDA VENTURE MENTORING BARE HAND CENTER FOR DEVELOPMENT THE INNOVATION WORKFORCE

# Civic Engagement - Raising the Civic IQ

- Builds critical mass (which helps you execute)
- Helps citizens see the why behind proposed improvement initiatives
- Brings lots of people together to hear the same ideas at the same time
- Shifts the conversation and gets the community "unstuck"
- Collect best practices and learn from others
- Sparks creative solutions
- Gets the average person involved
- Neighbors get to know neighbors
- Benefits government leaders
- Educated citizens hold government officials accountable





## **CivicCon Topics**

- Public Private Partnerships
- Cities and Social Equity
- **Smart Investments**
- **Getting Parking Right**
- **Creating Great Neighborhoods**
- **Resilient Waterfronts**
- Walkable Cities
- Market Research
- **Loving Your Community**
- Diversity, Equity and Inclusion

#### Homelessness, police reform, e

CivicCon brings some of the top experts from around the nation - and someti and "what great looks like" in other communities. The goal is to encourage edu leads to positive change in our community. We sometimes refer to the impact i



f Life survey results at a virtual DivicCon Town Half. Since 2008,

nd sharing his impressions

red quality of life ratings

U.S. News and World Repor

and other sources that rank

came to Atlanta five years ago and will detail how planning during that time is already paying dividends to residents. And he

ell show how plans were integral to Charlest

fowering into one of the nation's most desirable

walth and job search needs. It has been touted

the Quality of Life survey has measured the toward the place they live.



en Consulting. He will and the positive impact of

the Pensacola News Journal websi





Pitisburgh. He recently is randed the Seaside Prize

Great cities begin with great dialogue

CIVICCON



pnl.com/civiccon



the destruction brought on by Covid. So, can a person and a community du? Over to a wide range of audiences the differen fits communities well. The presentation w mental health of the community and what





Pensacola, Florida





# Chuck Yeager

"The world belongs to crazies. The world belongs to people that believe that we can do something that people tell us we normally can't do." -Quint Studer

Stay Crazy



